

DEALER NAME: \_\_\_\_\_  
 DATE: \_\_\_\_\_  
 RETAIL NAME: \_\_\_\_\_  
 PO#: \_\_\_\_\_

# CARBON

## 2017 DEALER PRICING - MSRP

2017 MODELS	TRAVEL TRAILER MODELS					FIFTH WHEEL MODELS					
	26	27	31	33	35	337	347	357	364	387	417
<b>BASE PRICE</b>	TBD	31,920	38,835	40,785	39,638	51,530	52,870	54,200	53,860	55,035	61,505
<b>MANDATORY PACKAGES</b>											
Exterior Value Package	1,943	1,943	1,943	1,943	1,943	1,943	1,943	1,943	1,943	1,943	1,943
Interior Value Package	2,528	2,528	2,528	2,528	2,528	2,528	2,528	2,528	2,528	2,528	2,528
Safety Package	143	143	143	143	143	143	143	143	143	143	143
Entertainment Package (FW's Only)	NA	NA	NA	NA	NA	1,328	1,328	1,328	1,328	1,328	1,328
*** STANDARD CARBON Package	616	616	685	685	685	3,187	3,187	3,187	3,187	3,187	3,187
RVIA Seal	144	144	144	144	144	144	144	144	144	144	144
						TANDEM AXLES			TRIPLE AXLES		
<b>UNIT COST BEFORE OPTIONS</b>	<b>\$5,374</b>	<b>\$37,294</b>	<b>\$44,278</b>	<b>\$46,228</b>	<b>\$45,081</b>	<b>\$60,803</b>	<b>\$62,143</b>	<b>\$63,473</b>	<b>\$63,133</b>	<b>\$64,308</b>	<b>\$70,778</b>
	**BASE PRICES ABOVE INCLUDE ALL REQUIRED STANDARD PACKAGES & OPTIONS										
*** STANDARD CARBON PACKAGE INCLUDES	REMOVEABLE EDGED CARGO CARPET					97" COUCH W/ RECLINERS (31-33-35 ONLY)					
	32" LED TV (27) \$399 - 40" LED TV (31-33-35) \$445					97" COUCH W/ RECLINERS					
	**CHOOSE SINGLE BED LIFT OR DUAL W/ OPPOSING SOFAS BELOW**					ELECTRIC BEDS W/ DUAL OPPOSING COUCHES \$1975					
						FLIP DOWN HAPPI-JAC BED SYSTEM (TT's & FW's)					
<b>TRAVEL TRAILER OPTIONS</b>											
*Single Electric Bed lift (27,31,33,35)	NA	1,943	1,943	1,943	1,943	NA	NA	NA	NA	NA	NA
**Elec Beds w/ Opposing Couches (27,31,33,35)	NA	2,963	2,963	2,963	2,963	NA	NA	NA	NA	NA	NA
Onan 4000 Watt Generator (27,31,33,35)	NA	4,500	4,500	4,500	4,500	NA	NA	NA	NA	NA	NA
Pull Down Screen in Cargo Area	NA	495	495	495	495	NA	NA	NA	NA	NA	NA
Dual Pane FRAMELESS Windows	1,500	1,500	1,500	1,500	1,500	NA	NA	NA	NA	NA	NA
Removeable Edged Cargo Carpet	225	225	225	225	225	NA	NA	NA	NA	NA	NA
Ramp Door Patio Package	NA	2,235	2,235	2,235	2,235	NA	NA	NA	NA	NA	NA
Removeable Edged Cargo Carpet (27,31,33,35)	NA	225	225	225	225	NA	NA	NA	NA	NA	NA
CANADIAN COMPLIANCE	698	698	698	698	698	NA	NA	NA	NA	NA	NA
<b>FIFTH WHEEL OPTIONS</b>											
Onan 5.5 KW Generator	NA	NA	NA	NA	NA	5,925	5,925	5,925	5,925	5,925	5,925
6 PT Hydraulic Auto Leveling	NA	NA	NA	NA	NA	3,435	3,435	3,435	3,435	3,435	3,435
Zone Controlled 2nd 15k BTU AC	NA	NA	NA	NA	NA	1,043	1,043	1,043	1,043	1,043	1,043
Ramp Patio w/Awning & Patio Steps	NA	NA	NA	NA	NA	3,285	3,285	3,285	3,285	3,285	3,285
Pull Down Screen in Cargo Area**REQUIRED**	NA	NA	NA	NA	NA	495	495	495	495	495	495
Rear Patio Screen Door IPO Pull Down Screen	NA	NA	NA	NA	NA	1,343	1,343	1,343	1,343	1,343	1,343
Dual Pane FRAMELESS Windows	NA	NA	NA	NA	NA	1,800	1,800	1,800	1,800	1,800	1,800
Front Elec. Beds w/Dual Opposing Couches	NA	NA	NA	NA	NA	NA	NA	NA	2,963	NA	NA
CANADIAN COMPLIANCE	NA	NA	NA	NA	NA	698	698	698	698	698	698

<b>DÉCOR COLOR OPTION:</b>	<input type="checkbox"/> MERLOT	<input type="checkbox"/> STONE	<input type="checkbox"/> TWILIGHT	NOTE: THERE WILL BE A MANDATORY \$45 WINTERIZATION CHARGE IF PRODUCED FROM SEPT THROUGH MARCH							
<b>UNIT TOTAL</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>FREIGHT CHARGE</b>											
<b>UNIT TOTAL WITH FREIGHT</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

**INTERIOR VALUE PACKAGE TT'S**  
 SS MICROWAVE, SS 6 CU. FT. REFRIGERATOR, SS 2 BURNER STOVE TOP WITH RANGE, SS THREE BURNER RANGE W/ OVEN (31, 33, 35), 6 GALLON GAS/ELECTRIC WATER HEATER W/DSI, 13,500 BTU A/C (27), 15,000 BTU A/C (31, 33, 35), 30 AMP SERVICE, UPGRADED KITCHEN FAUCET, FLUSH FLOOR SLIDE OUTS, CENTRAL CONTROL PANEL, PORCELAIN TOILET W/FOOT FLUSH, POWER VENT IN BATHROOM, NIGHT SHADES - COACH, SNAP ON BLACKOUT VINYL SHADES IN GARAGE, LARGE TINTED WINDOWS THROUGHOUT, HARDWOOD SLIDEOUT FASCIA, DUCTED AC SYSTEM, FRAME INTEGRATED STEEL TIE DOWNS,

**EXTERIOR VALUE PACKAGE TT'S**  
 ELECTRIC AWNING, LED AWNING LIGHTS, ROLLED RADIUS ROOF LINE, OUTSIDE CABLE PREP, MANUAL FRONT AND REAR JACKS, ALUMINUM WHEELS, SPARE TIRE, 5,200 LB POWDER COATED ULTRA LUBE AXLES (27), 7,000 LB POWDER COATED ULTRA LUBE AXLES (31, 33, 35), SELF ADJUSTING BRAKES, ENCLOSED & HEATED UNDERBELLY, TWO RECREATIONAL LIGHTS, MARINE GRADE EXTERIOR SPEAKERS, RAM AIR VENTILATION SYSTEM, 30 GAL FUEL STATION W/PUMP, GENERATOR PREP, EXTERIOR SHOWER, 7' 6" TALL RAMP DOOR, GRAY COLOR INFUSED FIBERGLASS

**INTERIOR VALUE PACKAGE FW'S**  
 SS MICROWAVE, SS 8 CU. FT. REFRIGERATOR, SS 3 BURNER RANGE W/22" OVEN, 12 GALLON GAS/ELECTRIC WATER HEATER W/DSI, 15,000 BTU A/C, 50 AMP SERVICE, ARCH KITCHEN FAUCET WITH STAINLESS STEEL SINK, SOLID SURFACE COUNTERTOPS, FLUSH FLOOR SLIDE OUTS, CENTRAL CONTROL PANEL, PORCELAIN TOILET W/FOOT FLUSH, POWER VENT IN BATHROOM, NIGHT SHADES - COACH, SNAP ON BLACKOUT SHADES IN GARAGE, TINTED WINDOWS, HARDWOOD SLIDEOUT FASCIA, LED LIGHTING, EQUA FLEX SUSPENSION, FRAME INTEGRATED STEEL TIE DOWNS

**EXTERIOR VALUE PACKAGE FW'S**  
 ELECTRIC AWNING, LED AWNING LIGHTS, FIBERGLASS FRONT CAP W/LED RECESSED LIGHTING, OUTSIDE CABLE PREP, BACKUP CAMERA PREP, ELECTRIC FRONT AND REAR JACKS, ALUMINUM WHEELS, SPARE TIRE, 7,000 LB POWDER COATED ULTRA LUBE AXLES W/SELF ADJUSTING BRAKES, ENCLOSED UNDERBELLY, TWO RECREATIONAL LIGHTS, MARINE GRADE EXTERIOR SPEAKERS, RAM AIR VENTILATION SYSTEM, 30 GAL FUEL STATION W/PUMP, GENERATOR PREP, EXTERIOR SHOWER, 8' TALL RAMP DOOR, LED LIGHTING, GRAY COLOR INFUSED



**ENTERTAINMENT & SAFETY PACKAGES FOR TT'S & FW'S**  
 SAFETY PACKAGE INCLUDES: CARBON MONOXIDE DETECTOR, LP DETECTOR, FIRE EXTINGUISHER  
 FW ENTERTAINMENT PACKAGE INCLUDES: 49" LED TV (FW ONLY), 40" LED TV (TT ONLY), (2) EXTERIOR MARINE GRADE SPEAKERS, (2) GARAGE SPEAKERS) & (4) LIVING AREA SPEAKERS, AM/FM/CD/DVD